

MYOB EXO tip of the week

Do you need to store and manage extra information that there just isn't a place for in MYOB Exo?

For example:

What if you wanted to keep a monthly sales budget for your top customers?

Storing, managing and reporting on all kinds of information is one of the many things you can do with Exosoft EziView.

What is EziView?

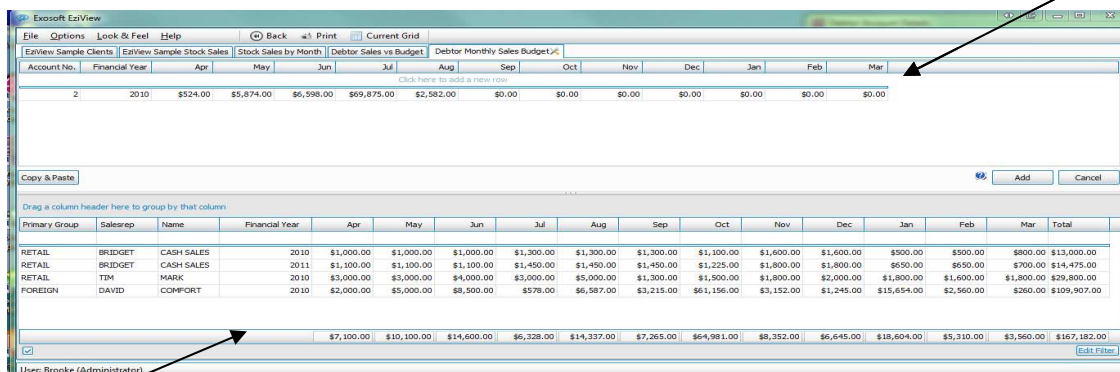


EziView is an easy to use, yet powerful end user data entry, reporting and graphing tool. It facilitates the creation of custom data grids to attach to any table or view in any database. It has been built to be easily configurable and manageable by end-users.

Lets take a look at how we can use EziView's features to add, edit and report on Sales Budgets.

First, EziView allows us to set up grids in which we can add, edit and import data;

Add your customer budgets here or import them from a spreadsheet



Account No.	Financial Year	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Total
2	2010	\$524.00	\$5,874.00	\$6,598.00	\$69,875.00	\$2,582.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	

Primary Group	Salesrep	Name	Financial Year	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Total
RETAIL	BRIDGET	CASH SALES	2010	\$1,000.00	\$1,000.00	\$1,300.00	\$1,300.00	\$1,300.00	\$1,300.00	\$1,100.00	\$1,600.00	\$1,600.00	\$500.00	\$500.00	\$800.00	\$13,000.00
RETAIL	BRIDGET	CASH SALES	2011	\$1,100.00	\$1,100.00	\$1,100.00	\$1,450.00	\$1,450.00	\$1,450.00	\$1,225.00	\$1,800.00	\$1,800.00	\$650.00	\$650.00	\$700.00	\$14,475.00
RETAIL	TIM	MARK	2010	\$3,000.00	\$3,000.00	\$4,000.00	\$3,000.00	\$5,000.00	\$1,300.00	\$1,500.00	\$1,800.00	\$2,000.00	\$1,800.00	\$1,600.00	\$1,800.00	\$29,800.00
FOREIGN	DAVID	COMFORT	2010	\$2,000.00	\$5,000.00	\$8,500.00	\$78.00	\$6,587.00	\$3,215.00	\$61,156.00	\$3,152.00	\$1,245.00	\$15,654.00	\$2,560.00	\$260.00	\$109,907.00
				\$7,100.00	\$10,100.00	\$14,600.00	\$6,328.00	\$14,337.00	\$7,265.00	\$64,981.00	\$8,352.00	\$6,645.00	\$18,604.00	\$5,310.00	\$3,560.00	\$167,182.00

View and edit your customer budgets here

Now that you've set up your budgets, you can also use EziView to report on your Sales vs Budget.

		2009/04				2009/05			
Account No.	Name	Actual Less Reb...	Budget	Budget Variance	Variance %	Actual Less Reb...	Budget	Budget Variance	Variance %
0	CASH SALES	\$1,024.18	\$1,000.00	\$24.18	02.42%	\$476.59	\$1,000.00	-\$523.41	-52.34%
21	COMFORT AUT...	\$1,634.33	\$2,000.00	-\$365.67	-18.28%	\$1,369.61	\$5,000.00	-\$3,630.39	-72.61%
Grand Total		\$2,658.51	\$3,000.00	-\$341.49	-11.38%	\$1,846.20	\$6,000.00	-\$4,153.80	-69.23%

If you want to break down your report further, simply drag another field onto the report. For Example, let's break down the actual sales by salesrep:

		2009/04				2009/05				
Account No.	Name	Salesrep	Actual Less Reb...	Budget	Budget Variance	Variance %	Actual Less Reb...	Budget	Budget Variance	Variance %
0	CASH SALES	BRIDGET FAIR...	\$739.00	\$1,000.00	-\$261.00	-26.10%	\$303.76	\$1,000.00	-\$696.24	-69.62%
		DAVID CRANST...	\$170.35	\$0.00	\$170.35	00.00%				
		GREG MANNING								
		MALCOLM BREEN	\$19.95	\$0.00	\$19.95	00.00%	\$119.66	\$0.00	\$119.66	00.00%
		TIM MCINTOSH	\$94.88	\$0.00	\$94.88	00.00%	\$53.17	\$0.00	\$53.17	00.00%
CASH SALES Total			\$1,024.18	\$1,000.00	\$24.18	02.42%	\$476.59	\$1,000.00	-\$523.41	-52.34%
21	COMFORT A...	BRIDGET FAIR...								
		DAVID CRANST...	\$0.00	\$2,000.00	-\$2,000.00	-100.00%	\$1,369.61	\$5,000.00	-\$3,630.39	-72.61%
		GREG MANNING								
		MALCOLM BREEN	\$1,634.33	\$0.00	\$1,634.33	00.00%				
COMFORT AUTOMOTIVE SERVICES ...			\$1,634.33	\$2,000.00	-\$365.67	-18.28%	\$1,369.61	\$5,000.00	-\$3,630.39	-72.61%
Grand Total			\$2,658.51	\$3,000.00	-\$341.49	-11.38%	\$1,846.20	\$6,000.00	-\$4,153.80	-69.23%

Debtor budgeting is just one example of how you can use EziView to add, edit, report and graph all sorts of information that your MYOB Exo system just doesn't cater for by itself.

Please refer to the EziView product brochure or our website www.exosoft.co.nz for more details on all of EziView's features .